



- The best list of snow sports retailers & resorts available.

Do you have someone on your staff that can focus over **1,200 hours** per year on tracking the comings and goings of retailers, the products they sell and who just bought and sold which store? Can you afford to have someone spend over **500 hours** of time per year on the phone talking to retailers and resorts verifying their existence, what they sell and confirming their contact info? WE CAN and WE DO!

We take exhaustive steps such as comparing and merging retail/customer lists with major and minor suppliers, web searches, mailing list brokers and every reference we can find to build the best retail and resort database you can find anywhere. We reference over 99% of every ski and snowboard shop in the US and Canada in our database. If you can find one better, show us and your copy of inSight is on us.

As an SIA member, you can tap into all of our hard work.

Suggested Uses:

- Strategic planning for your sales force management or rep expansion. Send targeted lists to your rep force. Do they really know about all these shops? The source for your next mailing list.

D	E	F	G	H	I	J	K	L	M
GROUPID	TOTALSHOPS	RETAILTYPE	NAME	ADDRESS	CITY	STATE	ZIP	PHONE	WEBSITE
		SINGLE	W Ski & Snowboards	6000 Mahoning Ave	Youngstown	OH	4450-2240	(330) 793-2222	www.ckf-ski.com
		SINGLE	99 Boardshop	4750 Hollywood Blvd	Hollywood	CA	90028	(323) 464-5029	www.99boardshop.com
893	3	BRANCH	17th Street Ski Shop	812 Pacific Ave	Virginia Beach	VA	23451	(757) 422-6395	
893	3	OFFICE	17th Street Ski Shop	508 Viking Dr	Virginia Beach	VA	23452	(757) 486-6086	
893	3	BRANCH	17th Street Ski Shop	3627 W Broad St	Glenn Allen	VA	23060	(804) 967-2197	
708	4	SINGLE	1 Mountain Equipment @ Smuggler's Nook	4323 Vt Pike S10 S	Smugglers Nook	VT	5484	(802) 844-6257	www.smuggt.com
708	4	SINGLE	1 Mountain Outfitters @ Smuggler's Nook	4323 Vt Pike S10 S	Smugglers Nook	VT	05484-9537	(802) 844-1956	www.smuggt.com
621	3	SINGLE	1 Pole Shop	2401 GreenSpring Dr	Towson	MD	21280-3183	(410) 252-2842	www.30boards.com
5290	3	BRANCH	303 Boards	5047 S Homelaga	Centennial	CO	80016	(303) 699-3263	www.30boards.com
5290	3	MAIN	303 Boards	3208 Youngfield Dr	Wheat Ridge	CO	80033	(303) 423-8732	www.30boards.com
5290	3	BRANCH	303 Boards	188 W Olson Rd	Louisville	CO	80027	(303) 695-9483	www.30boards.com
		SINGLE	32 Degree Board Shop	5040 SR 410 E	Greenville	VA	28602	(252) 643-2285	