



Job Title:	Membership Coordinator	Date Posted	July 22, 2019
Department/Group:	Membership/Sales	Reports To:	Senior Membership Manager
Location:	Park City, Utah	Travel Required:	Some Travel Required
Level/Salary Range:	\$50,000 - \$60,000 + commission (depending on experience)	Position Type:	Full-Time

Applications Accepted By: Until filled

PLEASE SUBMIT RESUME, COVER LETTER AND REFERENCES TO:

jobs@snowsports.org

PLEASE LIST "SIA SUPPORTING MEMBER ROLE" IN YOUR EMAIL SUBJECT LINE WHEN SUBMITTING YOUR RESUME.

Job Description

ROLE AND RESPONSIBILITIES

Snowsports Industries America (SIA) is a membership-based organization serving the Snow Sports Industry globally. We are looking to add a goal-oriented individual to our team. This role is based in Park City, Utah and will be primarily focused on working with our Supporting Members of SIA.

Supporting Members of SIA include non-manufacturer industry businesses, banks, non-profits, marketing firms, service providers and other supporters.

The role will primarily be focused on finding and building new memberships with businesses to develop a larger business support network for our current members. You will work closely with the current team to build a benefit package with our Supporting Members that provides value and return on investment.

The right individual will be a go getter with a background in being a successful self-motivator in sales who can really engage quickly and thoughtfully in a fast goal-oriented role. Developing partnerships with our Supporting Members on events and sponsorships will also be a large day to day focus.

SIA's staff is small and dynamic. We are looking for a team player who is willing to focus on their role, but also jump in to other projects at SIA as they come up.

QUALIFICATIONS AND EDUCATION REQUIREMENTS

3 to 5 years experience in sales and sponsorship related role.

College degree or similar type professional experience.

Previous experience in the snow sports and/or outdoor industry is not required.

A background in developing and building unique sponsorships will be highly beneficial to this role.

HR POLICIES

Competitive benefits including 401k, Health Insurance, Dental, Vision, HSA and Responsible Personal Time Off.

SIA is an At Will Employer: Employment at SIA is at-will unless otherwise stated in a written agreement by the President of SIA. This means that either SIA or the employee, can terminate the employment at any time and for any reason, with or without notice.

HR Handbook: Upon starting at SIA, we will provide you with a HR handbook that outlines not only your benefits, but also various HR, information security and other policies and procedures that all employees need to observe.

Hours of work: Normal hours are 8:30 am to 5:30 pm (with certain flexibility as needed)